



HOLLENBECK PARK

436 S Soto St



436 S Soto St Los Angeles, CA 90033 | OFFERING MEMORANDUM

Exclusively Listed By:
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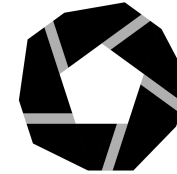
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436 S Soto St



INVESTMENT DETAILS

Address: 436 S Soto St

No. Units: 6

Building Size: 5,494 SF

Lot Size: 6,361

Year Built: 1931

Cap Rate/GRM (actual): 4.90% / 14.09%

Price: \$1,350,000

Price Per Unit: \$225,000

Price Per Sqft: \$246

Zoning: LARD 1.5



INVESTMENT HIGHLIGHTS



Value-Add Upside — The property offers over 56% rental upside potential. Mainly driven by large unit layouts that can be reconfigured into true two-bedrooms, which would significantly boost rental income.



Architectural Character — Built in 1931 with Spanish-style architecture and high vaulted ceilings, the property offers authentic charm that's increasingly rare in the current market.

ADU & Expansion Potential — Four individual garages plus additional space behind them create strong potential for ADU development, giving investors a path to add units and further increase income.



Prime Boyle Heights Location — Positioned near Union Station, the Arts District, Little Tokyo, Chinatown, and USC Keck School of Medicine, this asset benefits from proximity to major employment hubs and lifestyle amenities across Downtown LA.

FINANCIAL ANALYSIS

FINANCIAL ANALYSIS

Property: 436 S Soto Street, Los Angeles CA 90033

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Investment Overview

Price	\$	1,350,000
Price Per Unit	\$	225,000
Price Per SF	\$	246
Cap Rate		4.90%
GRM		14.09
Market CAP		9.25%
Market GRM		8.72

Property Information

Building Size	5,494
Lot Size	6,361
Number of Units	6
Year Built / Renovated	1931
Parcel(s)	5185-001-004
Zoning	LARD1.5
Parking	4 garages

Proposed Financing - New Loan

Down Payment	\$675,000
Approximate Loan Amount	\$675,000
Interest Rate	6.500%
Loan To Value	50.0%
Annual Debt Service	\$51,198
Debt Coverage Ratio	1.29
Year-1 Net Cash-Flow	\$14,719
Year-1 Principal Reduction	\$7,545
Year-1 Cash-On-Cash Return	\$22,263
Year-1 Cash-On-Cash Return	3.30%
Loan Type	new 5 year fixed loan, 30-year term, 30-year amortization

Unit Mix and Rent Schedule

Units	Type	Current Rental Income	Total Rent	Proforma	Total Proforma
6	1Bed + 1Bath w/laundry	\$ 1,372	\$ 8,234	\$ 2,150	\$ 12,900
6			\$ 8,234		\$ 12,900

EST UPSIDE
56.67%

Income

	Current	Proforma
Annual Gross Scheduled Rent	\$ 8,234 per month	\$ 98,808
RUBS Income	per month	\$ -
Annual Gross Income		\$ 98,808
Vacancy Factor	3% of GSI	\$ (2,964)
Effective Gross Income		\$ 95,844

Expenses

Operating Expenses

New Property Taxes	1.200129%	\$ 16,202	\$ 16,202	per tax assessor
Direct Assessments		\$ 646	\$ 646	Estimated
Insurance	\$ 70.00 per unit/month	\$ 5,040	\$ 5,040	Estimated
Water	\$ 250.00 per month	\$ 3,000	\$ 3,000	Estimated
Repairs & Maintenance	\$ 300.00 per unit	\$ 1,800	\$ 1,800	Estimated
Trash	\$ 150.00 per month	\$ 1,800	\$ 1,800	Estimated
Pest Control	\$ 120.00 per month	\$ 1,440	\$ 1,440	Estimated

Total Operating Expenses	30% of GSI	\$ 29,927	\$ 29,927
Expenses Per Unit		\$ 4,988	\$ 4,988
Expenses Per SF		\$ 5.45	\$ 5.45

Net Operating Income

Current	Proforma
\$ 65,916	\$ 124,885

RENT

ROLL

Unit	Name	Unit Type	Aprox. Sq. Ft	Current Rent		Proforma Rent	
1		1B + 1B	900	\$	1,040	\$	2,150
2		1B + 1B	900	\$	1,560	\$	2,150
3		1B + 1B	900	\$	1,560	\$	2,150
4		1B + 1B	900	\$	1,040	\$	2,150
5	can deliver vacant	1B + 1B	900	\$	2,150	\$	2,150
6		1B + 1B	900	\$	884	\$	2,150
TOTAL			5400	\$	8,234	\$	12,900

# Units	Unit Type	AVG RENT		PROFORMA	
6	1B + 1B	\$	1,372	\$	2,150

SALES COMPARABLES

No	Address	City	Year Built	# Units	Bldg SF	Lot Size	Sale Date	Sale Price	CAP Rate	GRM	Price Per Unit	Price Per SF	Remarks
Sub.	436 S. Soto St	Los Angeles	1931	6 units	5,494	6,361	Available	\$ 1,350,000	4.90%	14.09	\$ 225,000	\$ 246	
1	2415 E 3rd St	Los Angeles	2025	6	10,415	10,004	10/20/2025	\$ 3,575,000			\$ 595,833	\$ 343	
2	459 N Rowan Ave	Los Angeles	1911	5	2,735	7,405	7/3/2025	\$ 1,200,000			\$ 240,000	\$ 439	
3	2028 E 3rd St	Los Angeles	1925	5	5033	6303	4/24/2024	\$ 1,575,000			\$ 315,000	\$ 313	100% Vacant
4	532 S. St Louis St	Los Angeles	1913	6	4542	7366	4/25/2024	\$ 1,625,000	6.40%	10.17	\$ 270,833	\$ 358	
5	3648 Percy St	Los Angeles	2017	6	6444	8939	8/13/2024	\$ 2,500,000	6.86%		\$ 416,667	\$ 388	
6	1962 Johnston St	Los Angeles	1980	5	4476	7841	11/24/2025	\$ 1,400,000	5.14%		\$ 280,000	\$ 313	
7	2710 New Jersey St	Los Angeles	1955	6	5290	10890	5/22/2026	\$ 1,460,000	7.55%	9.57	\$ 243,333	\$ 276	
8	2800 Fairmont St	Los Angeles	1922	6	5514	12654	5/29/2026	\$ 1,410,000	7.04%	11.1	\$ 235,000	\$ 256	
9	324-328 N St Louis St	Los Angeles	1956	8	5403	14375	12/12/2024	\$ 1,800,000			\$ 225,000	\$ 333	
			TOTAL	45	49,852	85,777		\$ 16,545,000					
								AVERAGE	6.60%	10.28	\$ 324,583	\$ 336	

RENT COMPS

Address	Property City	Year Built/Renovated	# Units	1B + 1B
436 S Soto St	Los Angeles	1931	6	\$ 8,234
RENT COMPARABLE				1 BR + 1B
Address		Year Built	# Units	Rent
219 N Soto St	Los Angeles	1964	34	\$1,875
1030 Britannia St	Los Angeles	1969	43	\$1,775
1041 N Cummings St	Los Angeles	1962	3	\$2,150
2221 Michigan Ave	Los Angeles	1926	32	\$1,738
2522 1/2mlancaster Ave	Los Angeles	1930	3	\$1,995
600 N Soto St	Los Angeles	1924	16	\$1,880
104 S Cummings St	Los Angeles	-	-	\$1,550
325 N Fickett St	Los Angeles	2021	22	\$1,895
2025 New Jersey St	Los Angeles	1904	16	\$2,289
1690 Pomeroy Ave	Los Angeles	-	10	\$1,650
2517 1/2 Cincinnati St	Los Angeles	1911	3	\$2,000
2023 1/2 E 2nd St	Los Angeles	1923	7	\$1,750
511 Echandia St	Los Angeles	1908	-	\$1,700
	Los Angeles	Totals	189	\$24,247
		Average	17	\$1,865

Provided by
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Education & Institutions

Near Cal State LA and neighborhood schools, supporting a stable, family-oriented tenant base

Dining & Daily Convenience

Walkable to Starbucks, Farmer Boys, CVS, and other everyday retail and dining options

Civic & Cultural Access

Close to Los Angeles City Hall, MOCA, and the Little Tokyo/Union Station corridor

Recreation & Open Space

Nearby Monterey Park Golf Club which offers residents convenient access to outdoor recreation





